

Laser Power & Infra Limited

Q1 FY27 Investor Presentation



Disclaimer

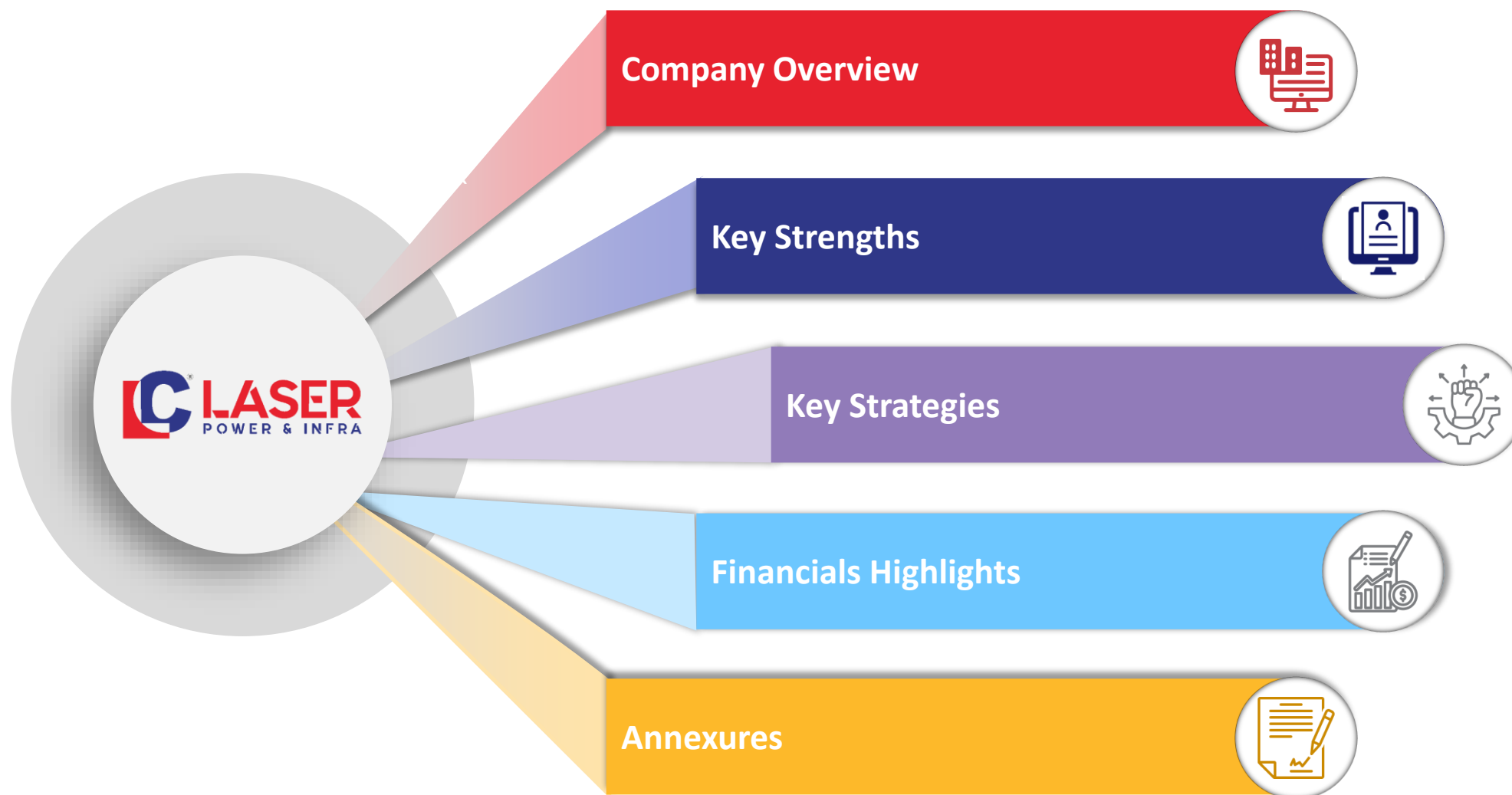


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Company Overview



Company Overview

We are an integrated manufacturer of power cables, conductors and other specialized products and components to the power transmission and distribution Industry in India

We are one of the leading players in terms of manufacturing capacity for power cables and conductors with installed capacity of 85,448 MT in Fiscal 2026, among the power cable & conductor players having manufacturing facilities of power cable and conductors in East India.



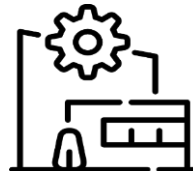
30+ years
of Operations



Integrated Manufacturer
Cables, Conductors & EPC solutions



Client base
Indian Railways, DISCOMs, Private EPC
Players and International utilities



Manufacturing Units
3 units in West Bengal with 85,448 MT
installed capacity



43 EPC Projects Completed;
34 ongoing across multiple Indian states
(2)

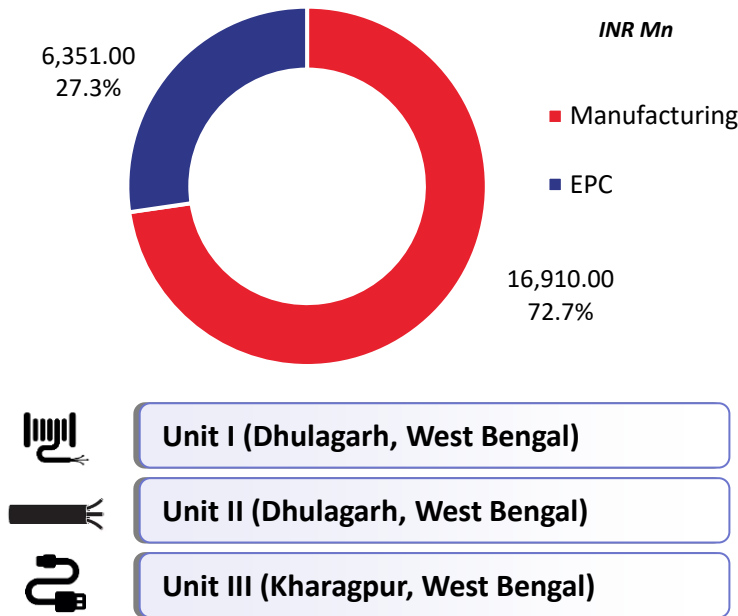


Expanding Order Book
Rs. 27,844 mn total order book
(Manufacturing Rs. 14,327 mn;
EPC Rs. 13,557 mn) (3)

Financial Snapshot Fiscal 2026

Rs. 23,261 mn Revenue	19.9% CAGR (FY 24-26) ⁽¹⁾
Rs. 3,017 mn EBITDA	13.0% EBITDA Margin
Rs. 1,192 mn PAT	5.1% PAT Margin
17.8% ROCE	17.9% ROE

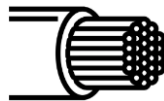
Revenue from Operations as on 31st March 2026



Key Highlights



Licensed stranding partner of **TS Conductor Corp ("TS Conductor")**, a U.S.-based company renowned for its transmission technology



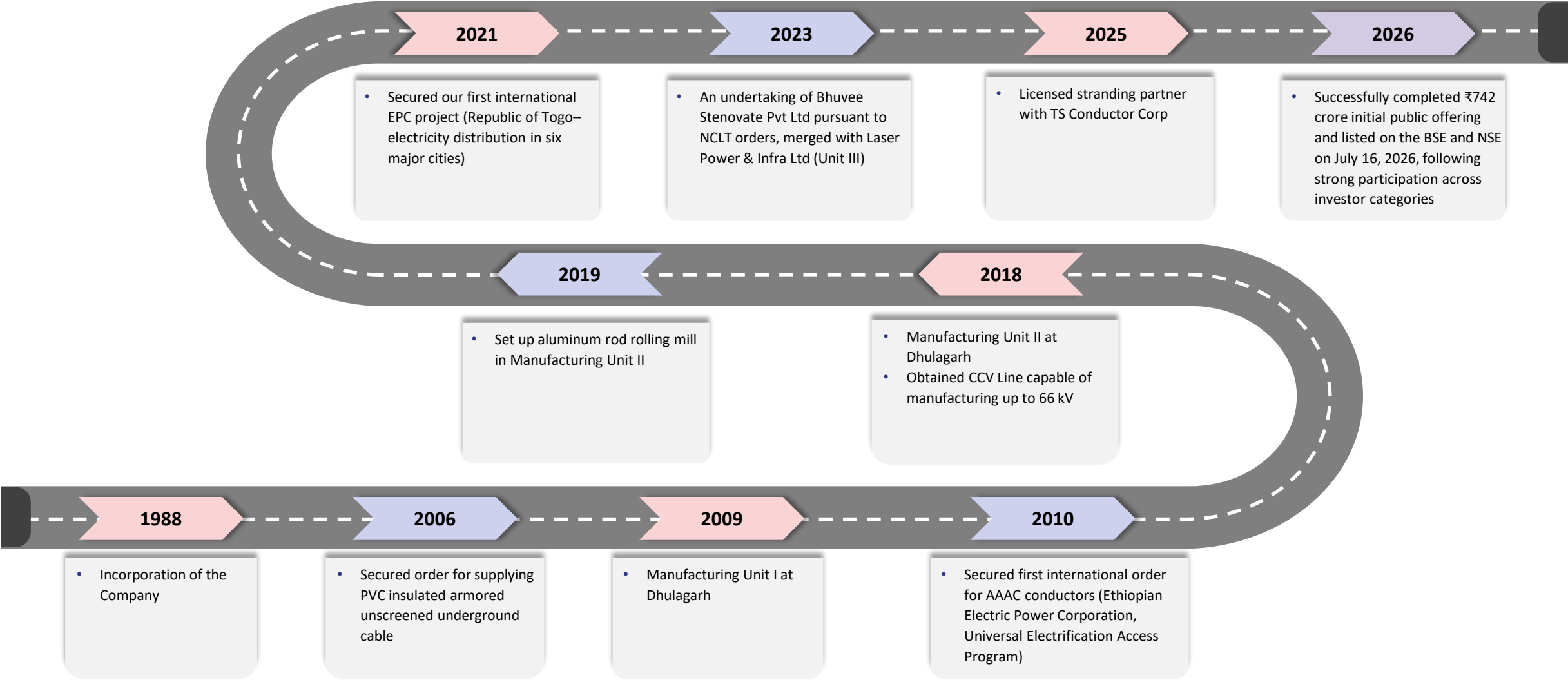
Registered supplier to Indian Railways (RDSO approved)



Our Manufacturing Units are certified for **ISO 9001, ISO 14001, and ISO 45001**, testing systems conforming to BIS, accredited by the **National Accreditation Board for Testing and Calibration Laboratories**

1. 2 Year CAGR (Revenue from Operations) (%) for FY26, It is calculated as (Revenue from Operations during the Fiscal 2026 / Revenue from Operations during Fiscal 2024) ^{1/n}-1. n= no. of years.
2. As on 31st March, 2026
3. As on 30th June 2026

Major Milestones



Product Portfolio (1/2) : Cables



Image	Product
	Low Tension Power Cables (Armoured and Unarmoured)
	High Tension Power Cables
	LT Control Cable (Armoured and Unarmoured)
	LT Aerial Bunched ("AB") Cable (With Bare / Insulated Messenger)
	HT Aerial Bunched ("AB") Cable (With Bare / Insulated Messenger)

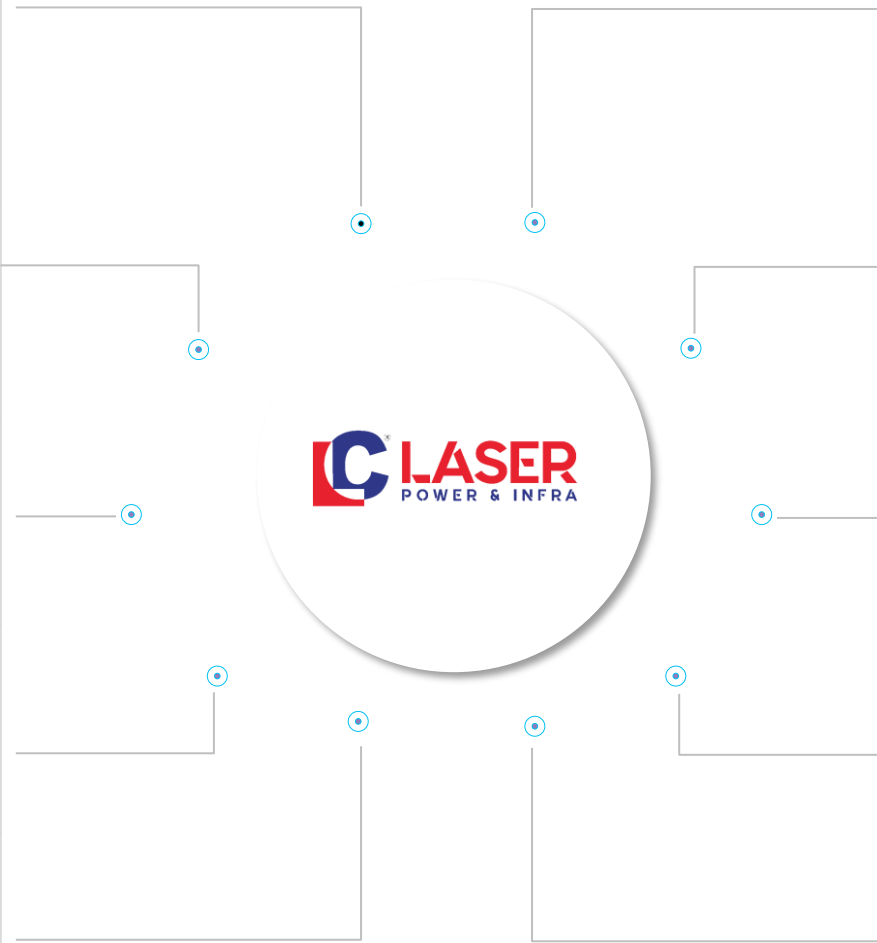
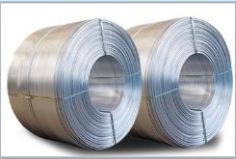
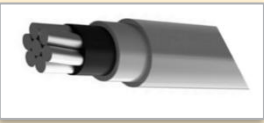


Image	Product
	Railway Signaling Cables
	Concentric Communication Cables
	Telecommunication Quad Cables
	Service Cables
	LT And HT Single Core (Armoured and Unarmoured)

Product Portfolio (2/2) : Specialty Products and Conductors



Image	Product
	Aluminium Alloy Wire Rods
	ACSR/AAAC/AAC Conductors
	Insulated Conductor
	Medium Voltage Covered Conductor

Specialty Products

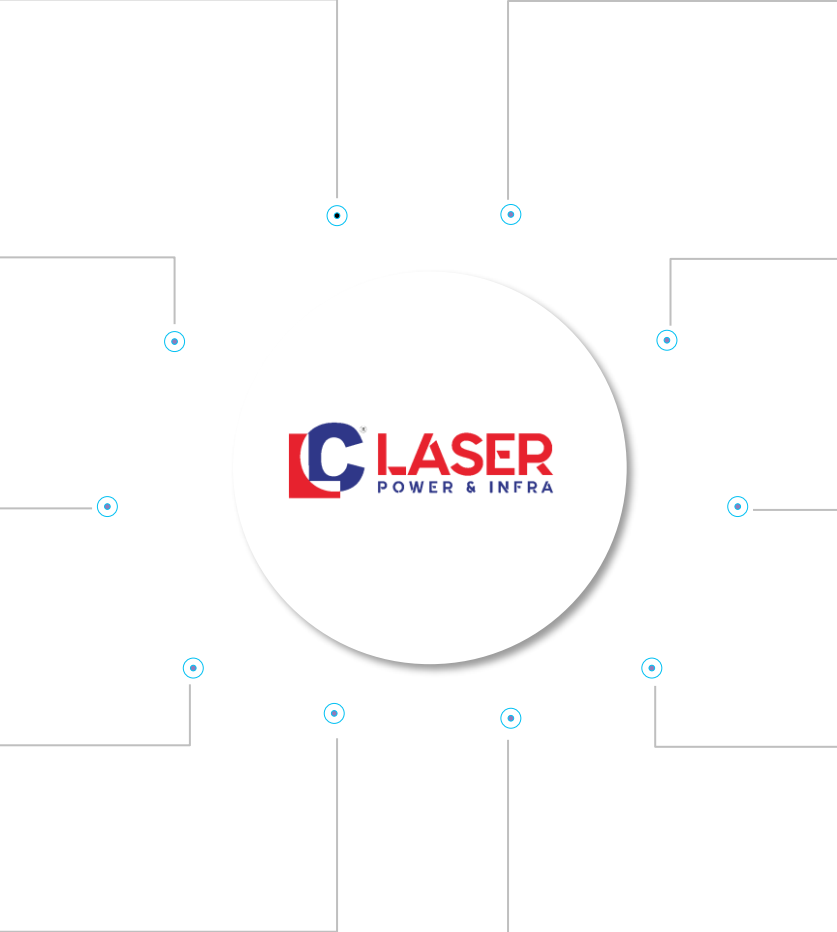
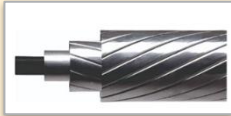


Image	Product
	AL-59 All Alloy Aluminum Conductor
	Eco Conductors
	AECC / HTLS (/TW) Conductors
	Aluminium Conductor Steel Supported (/TW) Conductor
	Gap-type (GTACSR / GZTACSR) HTLS Conductor

Conductors



Key Strengths

Our Strengths



One of the leading players in terms of manufacturing capacity for power cables and conductors in India

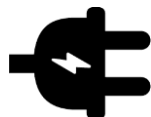


One of the leading players in terms of manufacturing capacity of **85,448 MT** for power cables and conductors in Fiscal 2026, among the power cable and conductor players having manufacturing facilities of power cable and conductors in India



With over three decades of experience in the manufacturing industry, we have a robust presence across both **domestic & international markets**, catering to government utilities, power transmission & distribution companies & private sector infrastructure players.

Operational Edge



Backward integrated: in-house aluminum wire rods & XLPE/PVC compound - enhances **cost efficiency, product consistency and operational flexibility**

In-house testing laboratories ensure compliance with **international quality standards of BIS and other international benchmarks**

Value Chain Presence



Across Value Chain: manufacturing → greenfield development → brownfield upgrades



Upgrade and uprate in power distribution & rural electrification projects

Strong Customer Base



Indian Railways



DISCOMs: In the states of J&K, Kerala, Bihar, West Bengal, U.P. Odisha, Jharkhand, Assam, Rajasthan, etc

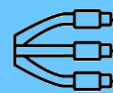


Private EPC players like Tata Power, CESC etc



International clients: Across countries such as Ethiopia, Rwanda, Uganda, Mauritius, Bhutan, Togo and many more

Industry Tailwinds ⁽¹⁾



Wires & cables market expected to grow **11–13% CAGR** to Rs. 2,350-2,550 bn by FY30



Conductor market grew from Rs. 102 bn (FY20): Rs. 185 bn (FY25) at **12.60% CAGR** and expected to grow by **5-6% CAGR** (FY25-30)

Strong manufacturing capabilities, through strategically located Manufacturing Units



Strong Manufacturing Capabilities through Strategically Located Units



Operate **three integrated Manufacturing Units** in **West Bengal** covering a combined area of **40.39 acres**



Aggregate installed capacity of **~85,448 MT** as of March 31, 2026, for manufacture of power & control cables, specialty cables and conductors



Among the Leading players in East India in terms of manufacturing capacity for power cables and conductors



Installed capacity for the manufactured products has **increased by approximately 37.8% over the Fiscal 2024 to Fiscal 2026** enabling our company to meet a larger share of internal demand.

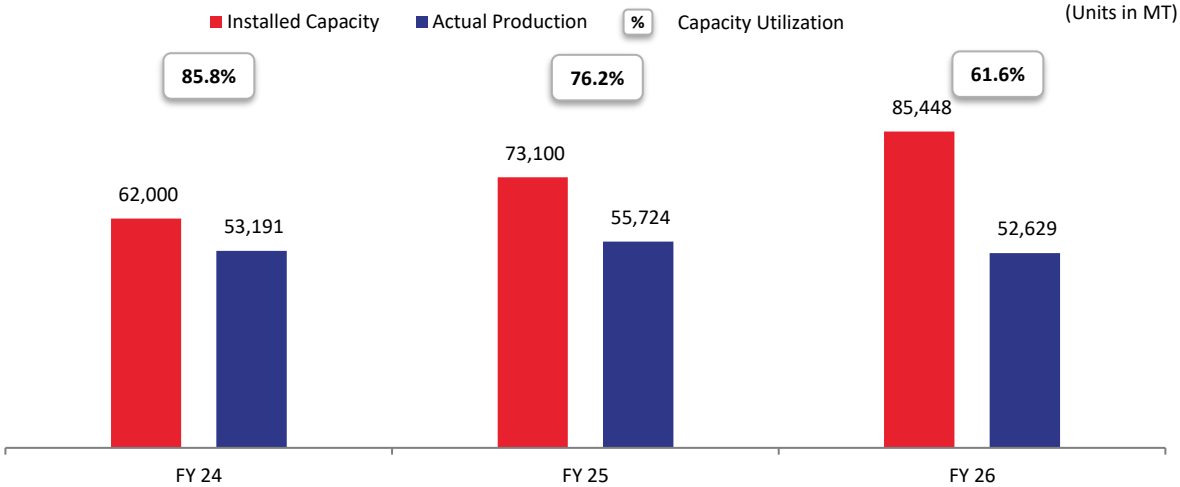


Manufacturing Units strategically **located close to Kolkata & Haldia ports**, enabling time & cost-efficient procurement, reduced logistics costs, faster turnaround times for both domestic and export orders



Raw Material Proximity: Proximity to raw material hubs like Odisha, Jharkhand; reducing transportation cost and lead time

Installed Capacity and Actual Production across all Manufacturing Units



Strategic Factors Resulting in Competitive Advantages



- **Integrated Infrastructure- compounding, wire-rod rolling** under one roof for consistent quality and maintaining supply chain
- **Customized HTLS conductors (AECC, ACSS)** for client specs
- Ability to bid for & execute large-scale EPC projects on time & at competitive cost



- **Recycling and reprocessing of scrap PVC/XLPE** for material efficiency



- Certified for **ISO 9001 (Quality), ISO 14001 (Environment), ISO 45001 (Occupational Health & Safety)** standards
- **Dedicated in-house NABL accredited testing labs** and R&D capabilities

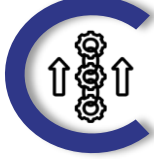
Robust execution capabilities, with a track record of executing and handling complex EPC projects successfully and strong backward integration capabilities



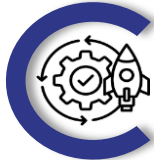
Proven track record and industry experience



Integrated in-house execution model



Robust backward integration



Execution across challenging geographies



Institutional empanelments and project management strength



Technology-led monitoring and control

A Few Complex Projects Undertaken

43+ EPC projects
completed across India
under govt schemes like
RDSS, DDUGJY, IPDS,
Saubhagya, etc.⁽¹⁾



Saran
Bihar



Bhagalpur
Bihar



Patna
Bihar



Gorakhpur
Uttar Pradesh



Bongaigaon
Assam



Nadia
West Bengal

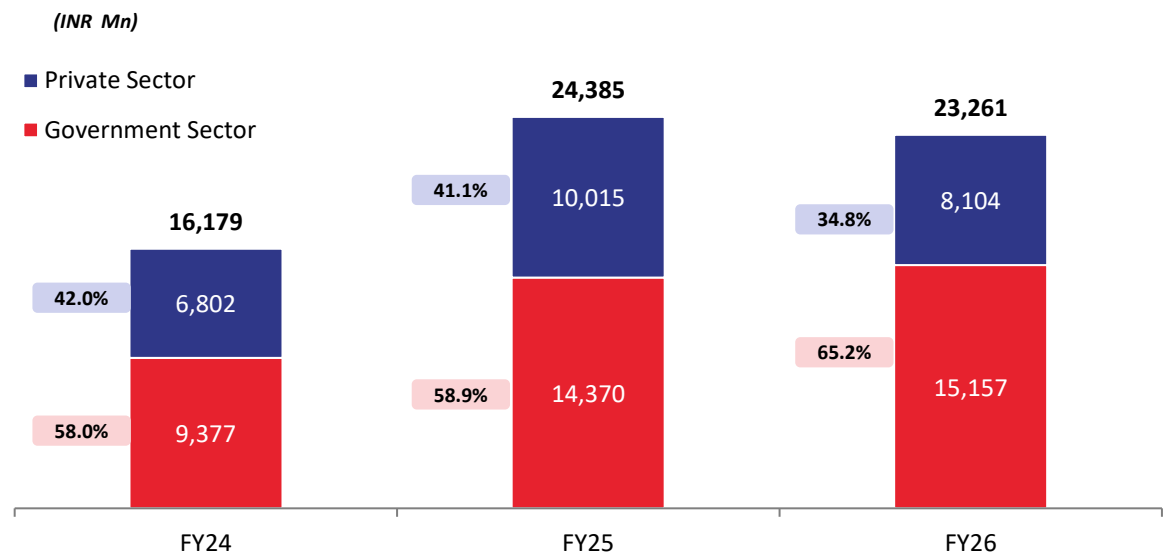


Kalahandi
Odisha

1. Rajiv Gandhi Grameen Vidyutikaran Yojana (RGGVY), Deendayal Upadhyaya Gram Jyoti Yojana (DDUGJY), Integrated Power Development Scheme (IPDS), and the Saubhagya Scheme

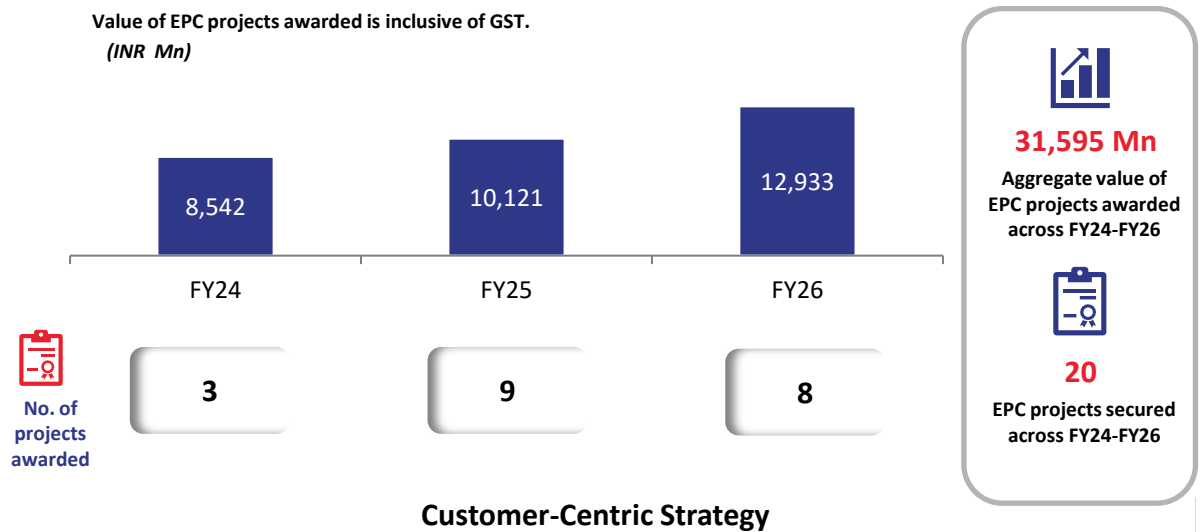
Established Track Record with a Marquee Customer Base

Revenue From Government And Private Sector Customers



Demonstrated Track Record of Securing Large EPC Projects

Increased tender participation and qualification capabilities have supported a steady rise in the value of EPC projects awarded

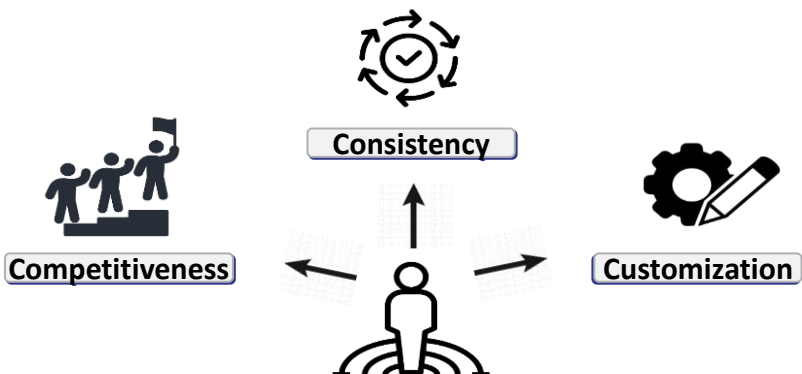


Supply to Government Agencies is based on Stringent Pre-qualification



Pre-qualified status with Utilities & Government agencies strengthens market position

Customer-Centric Strategy



Strategic Partnerships and Collaboration with International Players



Entered into a strategic manufacturing agreement with **TS Conductor Corp (U.S.)**, renowned for its transmission technology

Expanded Portfolio

- Licensed stranding partner of TS Conductor Corp
- The partnership has helped us to manufacture a **wide range of conductors**
- Compatible with standard installation and maintenance practices
- **Superior thermal stability, minimal sag up to 200°C, lightweight design, and corrosion resistance**



Utility Benefits

- **Faster installation, reduced training time, increased safety, exceptional reliability, and lower lifecycle costs**
- Ideal for compact lines, long spans, and high-reliability corridors
- **Upgrade existing transmission lines** without incurring costly infrastructure overhauls



Industry Leadership

- This collaboration will allow us to offer **energy-efficient transmission conductors that are lighter, stronger, and capable of carrying more power than conventional ACSR or CFCC conductors.**
- Through this partnership, we are able to locally manufacture advanced, high-capacity conductors in India, **significantly reducing import dependency and production lead times.**

Strong And Diversified Order Book With Long Term Revenue Growth Visibility



Orderbook Details based on Business Lines (Rs. Mn)

Particulars	FY 24	FY 25	FY 26
Manufacturing business ⁽¹⁾			
• Order book pending to be executed as at the end of the relevant financial year (A)	5,438	8,493	16,689
EPC business⁽²⁾			
• Order book pending to be executed as at the end of the relevant financial year (B)	16,289	14,680	15,745
Total Order Book (A+B)	21,727	23,172	32,434



Order Book increased from ₹21,727 million (FY24) to ₹32,434 million (FY26) reflecting **49.3% growth**, provides us with visibility into our future revenue

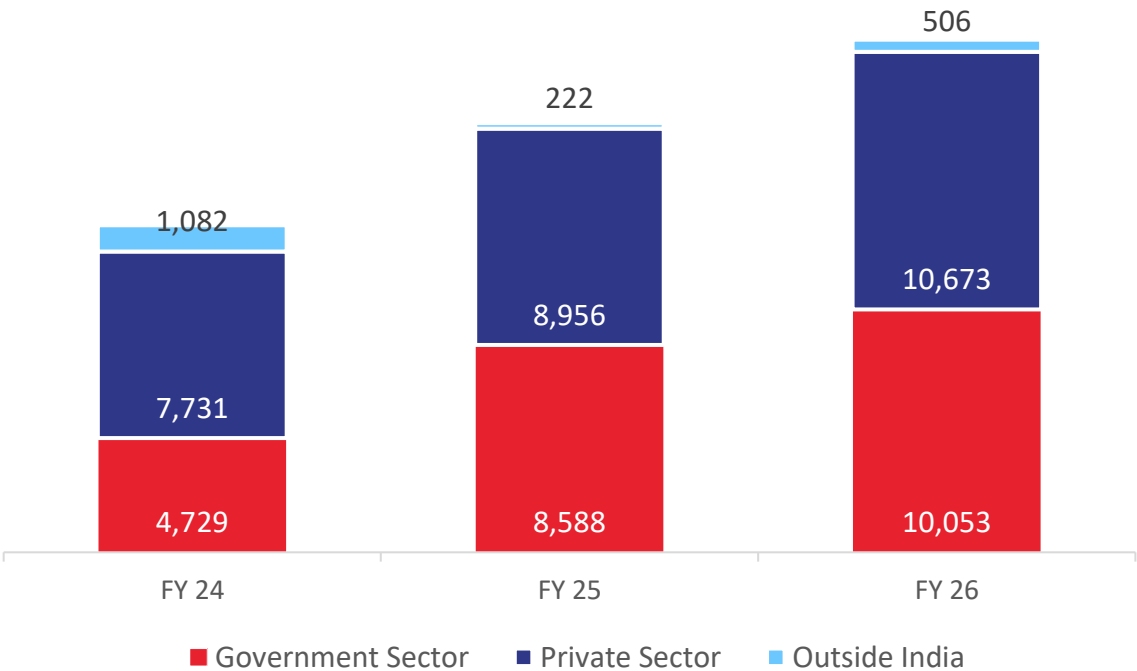


Broad Project Scope:

- **Supply and installation** of high voltage distribution systems in **semi-urban and rural areas**
- Construction of **33/11 kV substations**
- **Underground cabling and last-mile connectivity works**

Total Order Inflow from Various Clients in the Manufacturing Business

(Rs in Mn)			
Particulars	FY 24	FY 25	FY 26
Total order inflow from Manufacturing Business	13,543	17,766	21,232
Total Orderbook Pending	5,438	8,493	16,689

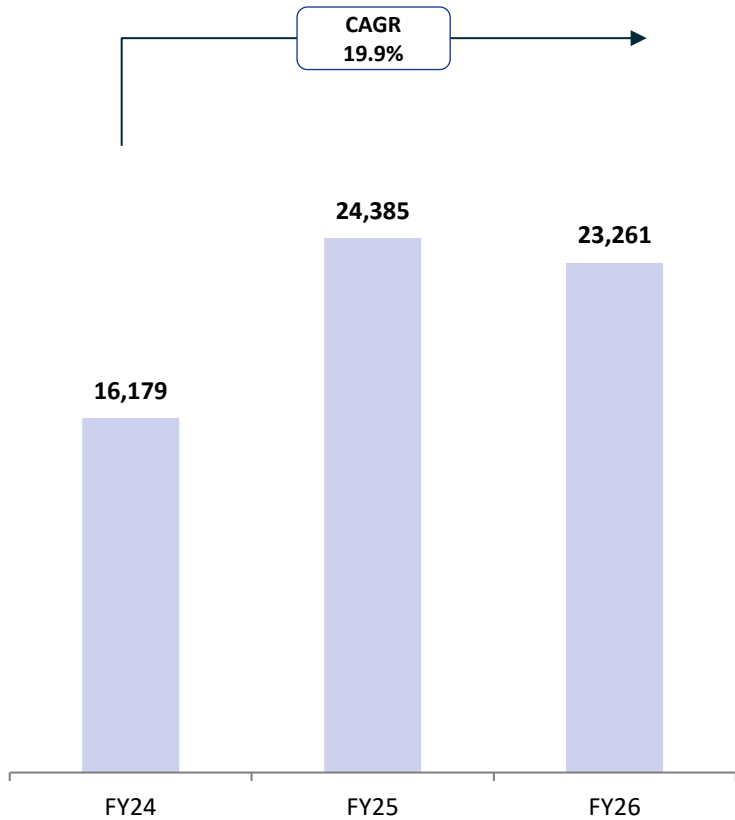


1. The Order Book for the Manufacturing business comprises only third-party customer orders and excludes internal orders from the EPC business
2. The Order Book for the EPC business includes the value of cables internally sourced from the Manufacturing division.

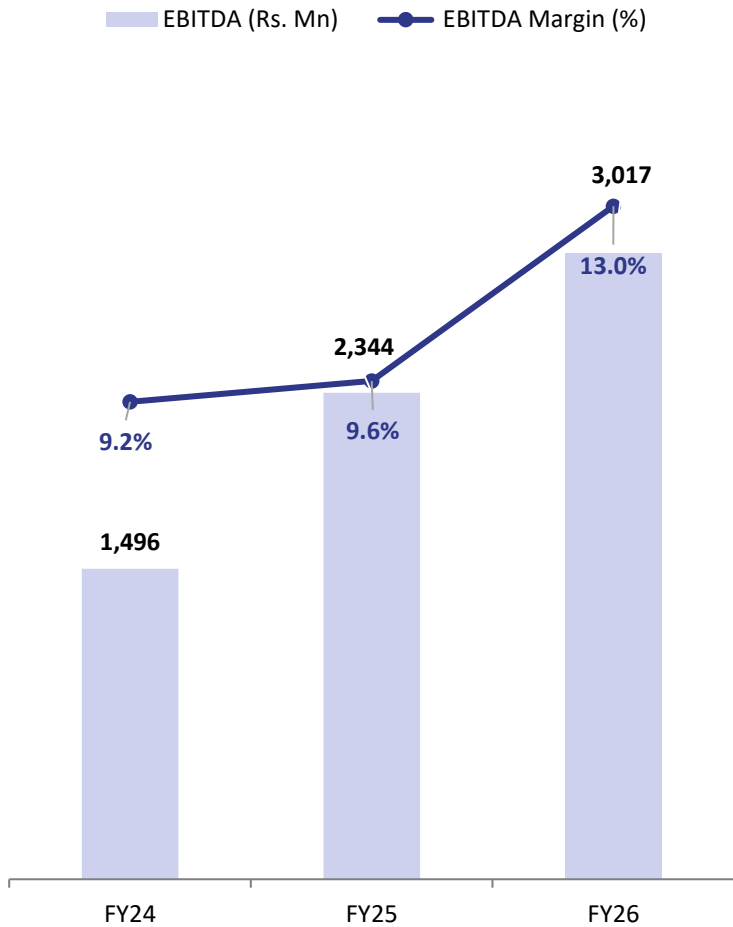
Standalone Financial Summary (1)



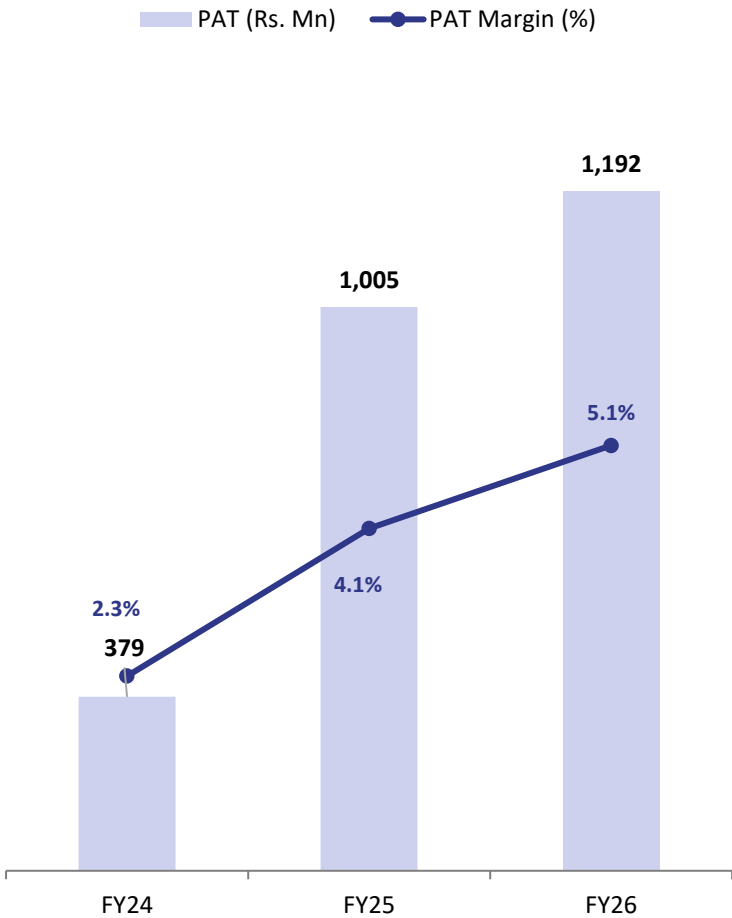
Revenue From Operations (Rs. Mn)



EBITDA (Rs. Mn) & EBITDA Margin(%)



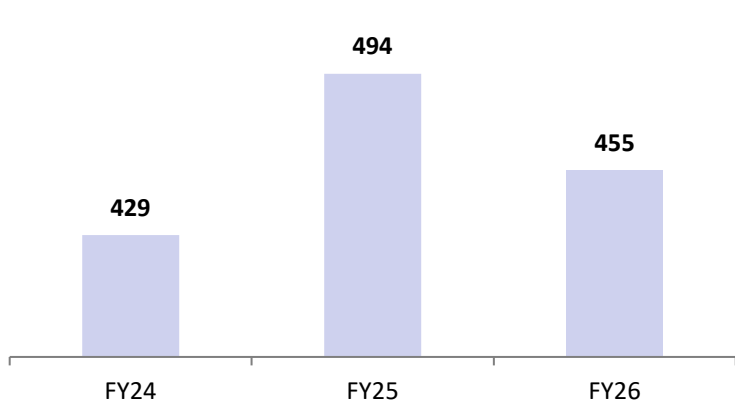
PAT (Rs. Mn) and PAT Margin (%)



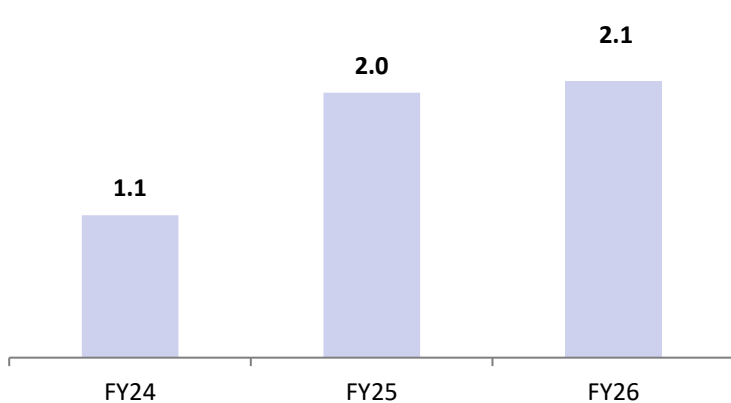
Standalone Financial Summary (2)



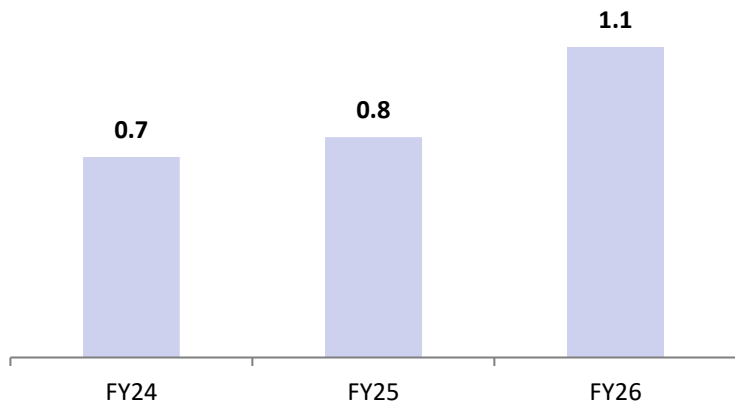
Capital Expenditure (Rs. Mn)



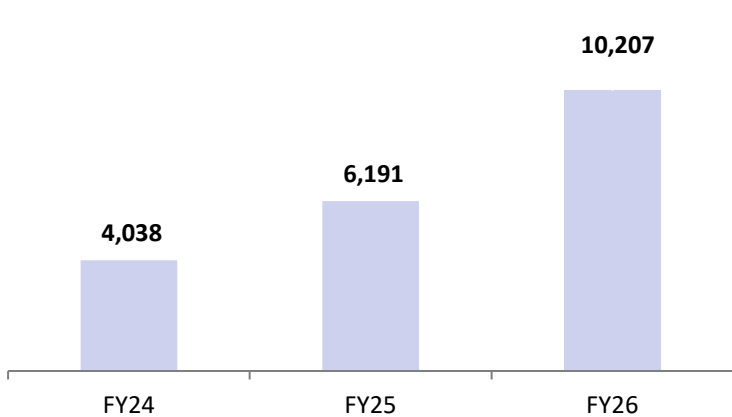
Net Fixed Asset Return (x)



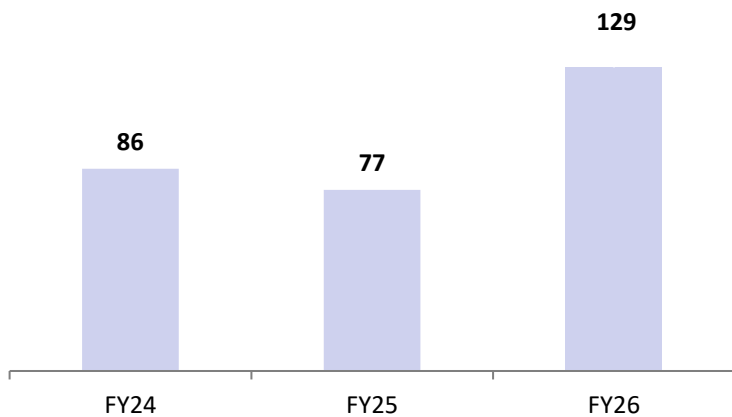
Debt/Equity Ratio



Working Capital (Rs. Mn)



Working Capital Days



Experienced Promoters and Management Team with Skilled Workforce

Board of Directors



Deepak Goel
Chairman & Managing Director (Promoter)

- Associated since incorporation; 37+ years in cable and power industry
- Oversees strategic direction, business operations, governance, and growth



Ajit Kumar Das
Independent Director

- Certified Associate of the Indian Institute of Bankers



Devesh Goel
Whole-time Director & CEO (Promoter)

- 11+ years in the Company;
- Leads operations, business expansion, compliance, R&D
- Focus on customer relationships and smart cable technologies.



Rajnish Rikhy
Independent Director

- Holds a bachelor's degree in law and master's degree in business administration from University of Delhi
- Associated as Director with i) Linc Limited. ii) Lux Industries Limited.



Akshat Goel
Whole-time Director (Promoter)

- 9+ years in the Company
- Heads corporate strategy, marketing plans, new market opportunities, brand positioning



Ratnabali Kakkar
Independent Director

- Holds a post graduate diploma in management from IIM Calcutta
- Associated as Director with i) Century Plyboards (India) Limited. ii) Lux Industries Limited, iii) Vikram Solar Limited

Key Managerial Personnel



Navin Kumar Saffar
*Executive Director & COO**

- B.Com; 14+ years experience in operations, business development, mergers & acquisitions, corporate finance & accounts
- Responsible for the key decision-making across finance and non-finance matters, risk and resource management and managing day-to-day operation



Amit Kumar Goel
Chief Financial Officer

- B.Com, ICAI member
- 23+ years in finance;
- Manages financial planning, financial reporting, statutory compliance, risk, and business strategy



Debendra Banthiya
Company Secretary & Compliance Officer

- B.Com, ICSI member; LL.B, 13+ years experience in secretarial, compliance functions
- Oversees all company secretarial and compliance matters

* Navin Kumar Saffar is not a Director on our Board.



Key Strategies

Key Strategies



Capitalize on the growth opportunities in power distribution industry to expand our product portfolio

- Diversifying into specialty and high-performance conductors to reduce product concentration, address evolving customer needs, and enhance margins.
- Strengthening innovation and localization through HTLS/MVCC adoption, R&D investments, and TS Conductor partnership to improve efficiency and reduce import dependence.



Expand EPC portfolio by leveraging existing capabilities & strategic partnerships in the power sector

- Leveraging EPC expertise to expand into water distribution and solar EPC, supported by in-house engineering, execution, and project management capabilities.
- Positioned to benefit from Powering Bharat initiatives (RDSS, Saubhagya, NEP 2.0) through infrastructure synergies, with flexibility to pursue opportunities via strategic JVs and consortiums.



Leverage technology and automation to enhance manufacturing capabilities

- Advancing product innovation through TS Conductor partnership and in-house R&D to develop next-generation and customized conductor solutions.
- Driving operational excellence through automation and digital systems (MES, ERP, Power BI) for real-time monitoring, higher efficiency, and lower operating costs.



Focus on increasing domestic & global presence and enter new markets

- Expanding presence across India and select international markets to diversify revenues, strengthen execution capabilities, and reduce market concentration risks.
- Investing in capacity expansion and new client acquisition to support growth in domestic government projects, exports, and overseas EPC opportunities.

Awards and Recognitions



Received a certificate of award for **'Completion of Har Ghar Bijli - Saubhagya Scheme** way ahead of its scheduled target' by Bihar State Power (Holding) Company Limited



Awarded **'Outstanding Business Commitment'** award at the Strategic Partners Meet; Awarded **'Company of the Year in Manufacturing'** at the Dare to Dream Awards by Zee Business



Received a certificate of recognition for **'Outstanding contribution in quality & excellence, in realm of customer satisfaction, impact on society through service and management to boost up all'** by India 500



Awarded **'Excellence in Marketing and Branding'** award at the third edition of Rail Analysis Innovation and Excellence Summit



Received a certificate of regards and appreciation for **'Valuable Efforts In Prompt Filing Of ASI Returns Over The Years'** from the Field Operations Division, National Statistical Office, Ministry of Statistics and Programme Implementation



Awarded certificate of appreciation for **'Completion of the high voltage distribution system project works across semi-urban and rural areas of WEBSEDCL in Alipurduar, West Bengal'** by West Bengal State Electricity Distribution Company Limited



Financial Highlights



Mr. Deepak Goel
Chairman and Managing Director

Q1 FY27 marks an important milestone for Laser Power & Infra as we commence our journey as a publicly listed company. I thank our shareholders, customers, employees and partners for their continued trust and support. During the quarter, revenue grew 14.8% YoY to Rs. 5,215 million, while EBITDA increased 25.7% YoY to Rs. 659 million. EBITDA margins came in at 12.6%, reflecting our focus on execution excellence and operational efficiency.

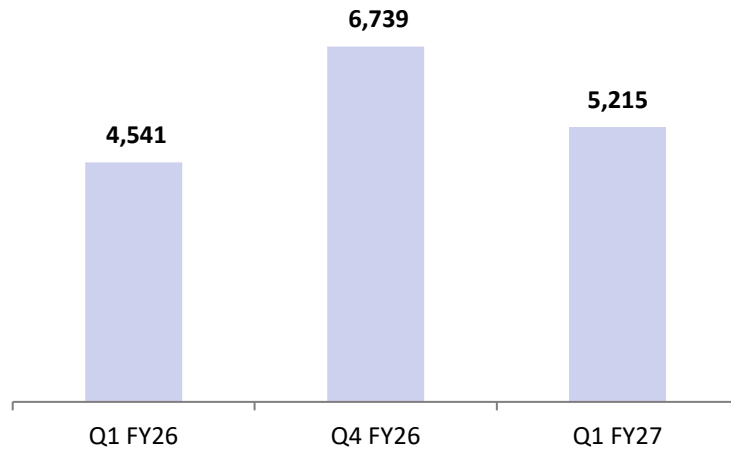
We ended the quarter with a strong order book of Rs. 27,884 million, comprising Rs. 14,327 million in Manufacturing and Rs. 13,557 million in EPC, providing healthy revenue visibility. Balanced order inflows continued, highlighting our strong positioning in India's expanding power infrastructure sector. We also secured our first commercial HTLS reconductoring order under the TS Conductor technology partnership, marking a significant step in our technology-led growth strategy.

Looking ahead, we remain optimistic about the opportunities arising from increased investments in transmission, distribution and renewable energy infrastructure. Backed by a robust order book, diversified capabilities and a disciplined approach to execution, we are well positioned to create sustainable long-term value for all stakeholders.

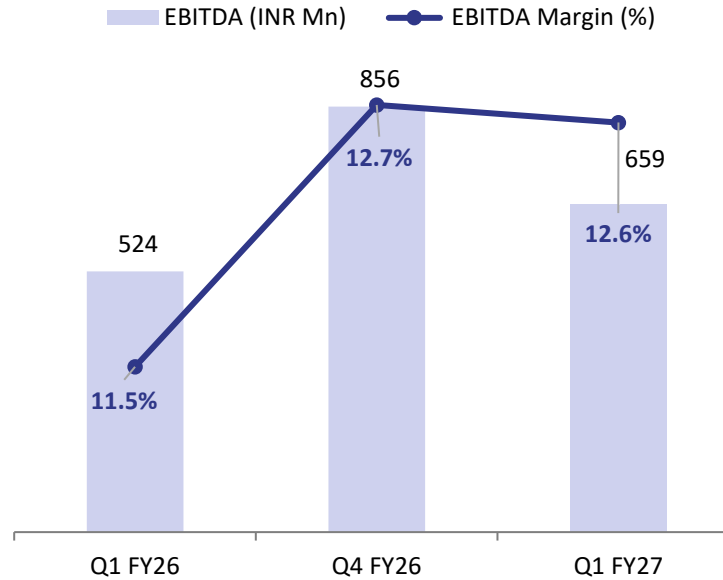
Financial Summary - Q1 FY27 (Standalone)



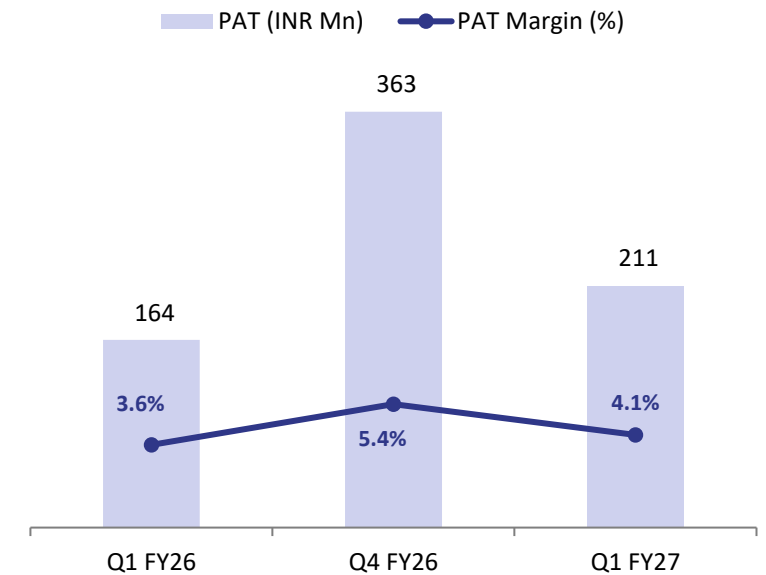
Revenue From Operations (INR Mn)



EBITDA (INR Mn) & EBITDA Margin(%)



PAT (INR Mn) and PAT Margin (%)⁽¹⁾



- Revenue from operations for Q1 FY27 stood at Rs. 5,215 mn which grew 14.8% YoY compared to Rs. 4,541 mn in Q1 FY26
- EBITDA came at Rs. 659 mn (margin 12.6%) which was up 25.7% YoY compared to Rs. 524 mn (margin 11.5%) in Q1 FY26
- PAT for the quarter was at Rs. 211 mn with a margin of 4.1%
- The Order book for Q1 FY27 stood at Rs. 27,884 Mn (Manufacturing: Rs. 14,327 mn; EPC: 13,557 mn).

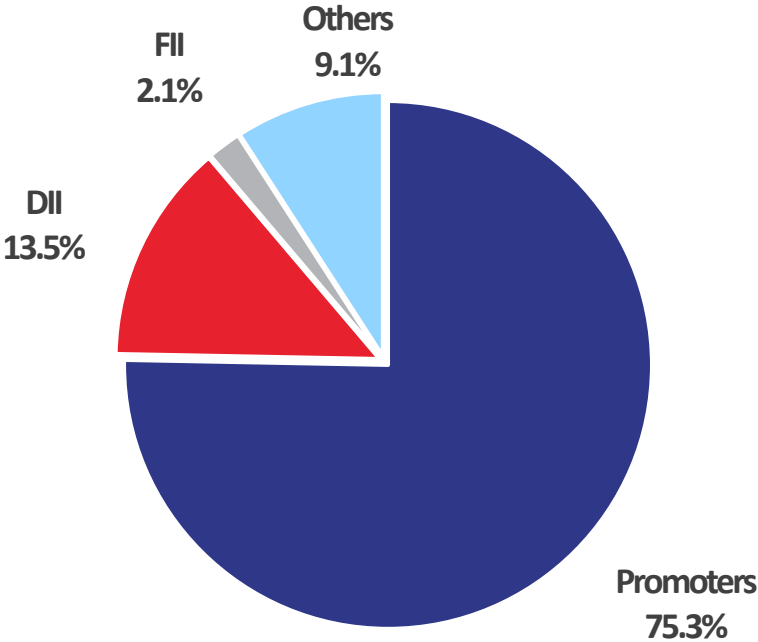
Standalone Profit and Loss Statement – Q1 FY27

(INR Mn)

Particulars	Q1 FY27	Q4 FY26	QoQ	Q1 FY26	YoY
Revenue from Operations	5,215	6,739	-22.6%	4,541	14.8%
Cost Of Goods Sold	3,968	5,320		3,537	
Gross Profit	1,247	1,418	-12.1%	1,004	24.1%
Employee benefits expenses	174	207		138	
Other expenses	414	355		343	
Total Expenses	4,557	5,882	-22.5%	4,017	13.4%
EBITDA	659	856	-23.1%	524	25.7%
<i>EBITDA Margin</i>	12.6%	12.7%		11.5%	
Depreciation and amortization	76	83		65	
PBIT	582	774	-24.8%	459	27.0%
Finance costs	359	345		296	
Other Income	63	57		60	
PBT	286	486	-41.2%	222	28.5%
Tax Expense	74	122		58	
PAT	211	363	-41.8%	164	28.8%
<i>PAT Margin</i>	4.1%	5.4%		3.6%	



Shareholding as on 31st July 2026



Share Information as on 7th August 2026

NSE Ticker	LASERPOWER
BSE Ticker	544822
Market Cap (₹ Cr) (BSE)	4,135
% free-float	24.70%
Free-float market cap (₹ Cr)	715
Shares Outstanding	14,03,68,342
Industry	Cables - Electricals

*Source: NSE & BSE
ADTV (Shares): Average Daily Traded Volume
ADTV (INR Cr): Average Daily Traded Value

Thank you



Corporate Office

ADVENTZ INFINITY@5, BN Block 19th Floor – North Wing, Saltlake, Sector – V, Kolkata – 700091



Website: www.laserpowerinfra.com



Laser Power & Infra Limited

Debendra Banthiya, Company Secretary
investor.grievance@laserpowerinfra.com



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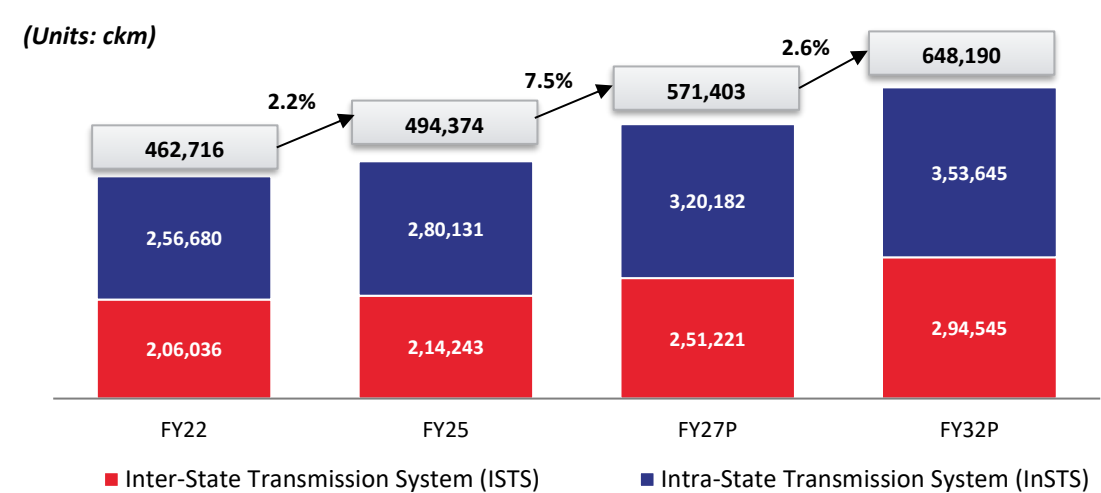


Annexures - Industry Overview, Restated Historical Financials and Manufacturing Process

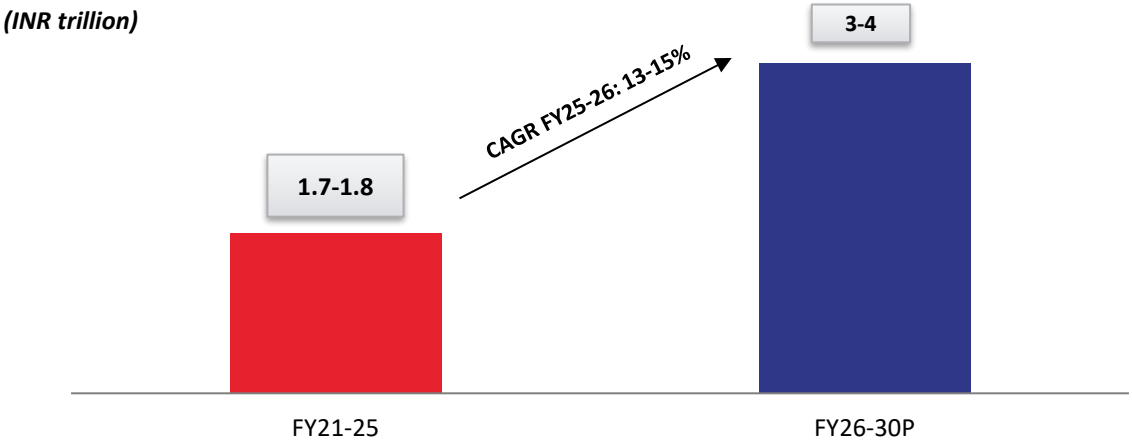
Power Transmission and Distribution Industry in India



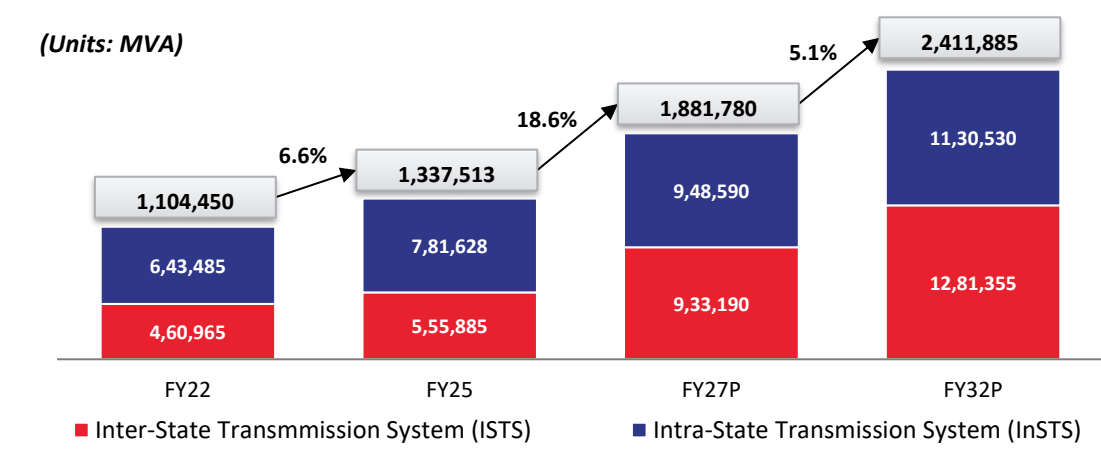
Total Transmission Lines Capacity in India As Outlined By NEP



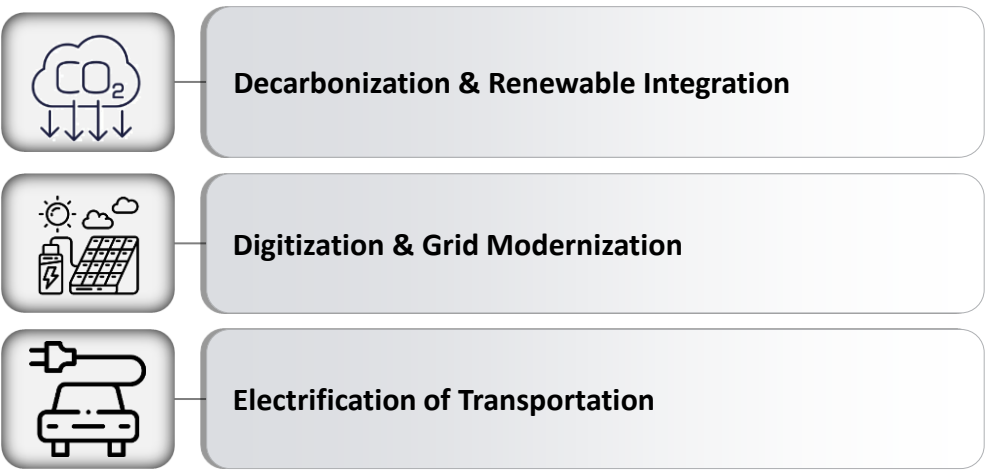
Power Construction Capex Trend



Total Transmission Substation Capacity (Transformation Capacity) in India



Global Trends in Power and Related Sectors

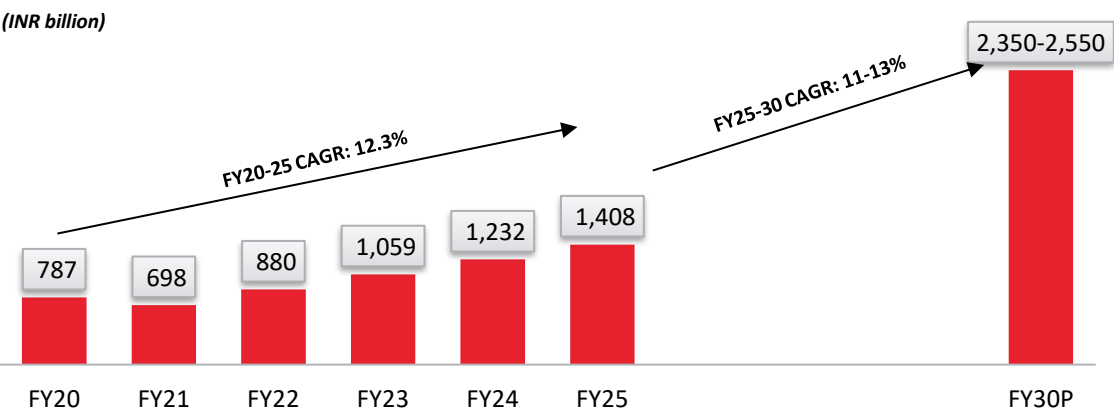


Source: "Assessment of cables, conductors industries and investments in power sector in India" CRISIL Report dated June 2026

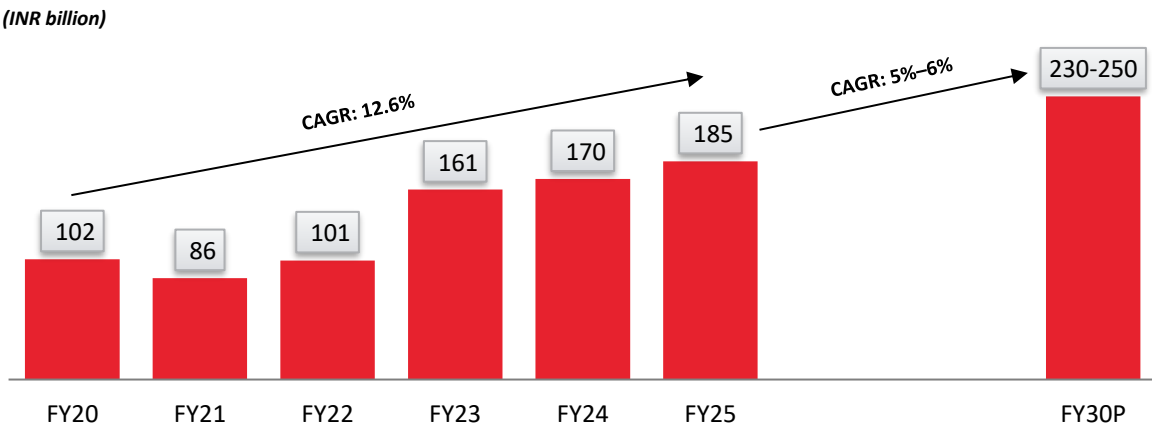
Wires, Cables and Conductors Industry in India



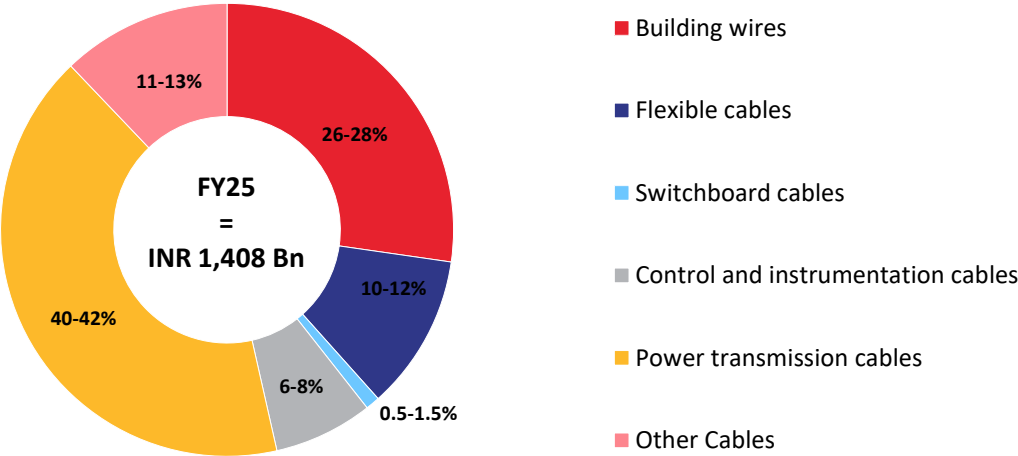
Market Size Of Wires And Cables In India



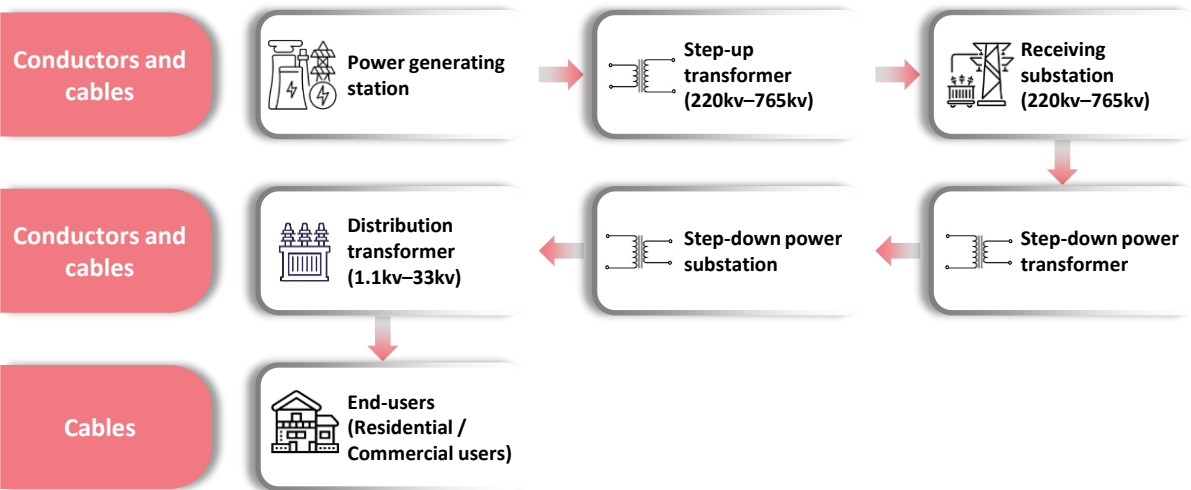
Market size of Conductors



Segment wise split of cables and wires market (FY25)



Power Transmission And Distribution Chain



Key Drivers and Trends Shaping the Power and Related Sectors



Key Drivers for The Power Cables & Conductors Industry

1

Renewable Integration Through Green Energy Corridor (GEC)

- GEC is a key growth driver for high-voltage transmission lines, power cables, and conductors
- More than 30,000Cr+ government investment planned

2

Indian Railways' Electrification

- Expected to boost demand for railway signaling cables, overhead conductors, feeder cables, and specialized high-temperature and fiber-optic cables

3

Capacity Additions in Coal, Hydro and Nuclear Power

- Crisil Intelligence expects 8–9 GW annual additions between FY26–30
- Expected to support steady demand for power conductors and cables

4

State Transmission Line Additions and NEP 2.0 Roadmap

- NEP 2.0 outlines expansion of transmission capacity from 485,544 ckm (2024) to 648,190 ckm (2032)- a 13.4% rise; substation capacity to grow 28.2%

5

Rising Solar and Wind Capacity Additions

- Solar: 140–160 GW and Wind: 25-27 GW expected over FY26–30

Key Trends in Cables & Conductors Industry



Utilities adopting **HTLS**, **AL59/AL69** and **compacted conductors** to handle higher load and space constraints



Rising demand for **EHV/HV XLPE**, **covered** and **fire-survival/LSZH** cables in **metros**, **airports** and **smart-city** projects



Deployment of **OPGW**, **DAS/DTS** and **QR/Rfid** tracking to improve grid visibility and predictive maintenance



Growing need for **high-ampacity conductors** and **specialized cabling** for **renewable energy** projects



Railway and **metro electrification**, **EV charging infrastructure** is contributing to high-voltage automotive wire demand



Industry is witnessing **transition towards aluminum-based conductors**, adoption of high-temperature XLPE & nano-filled compounds

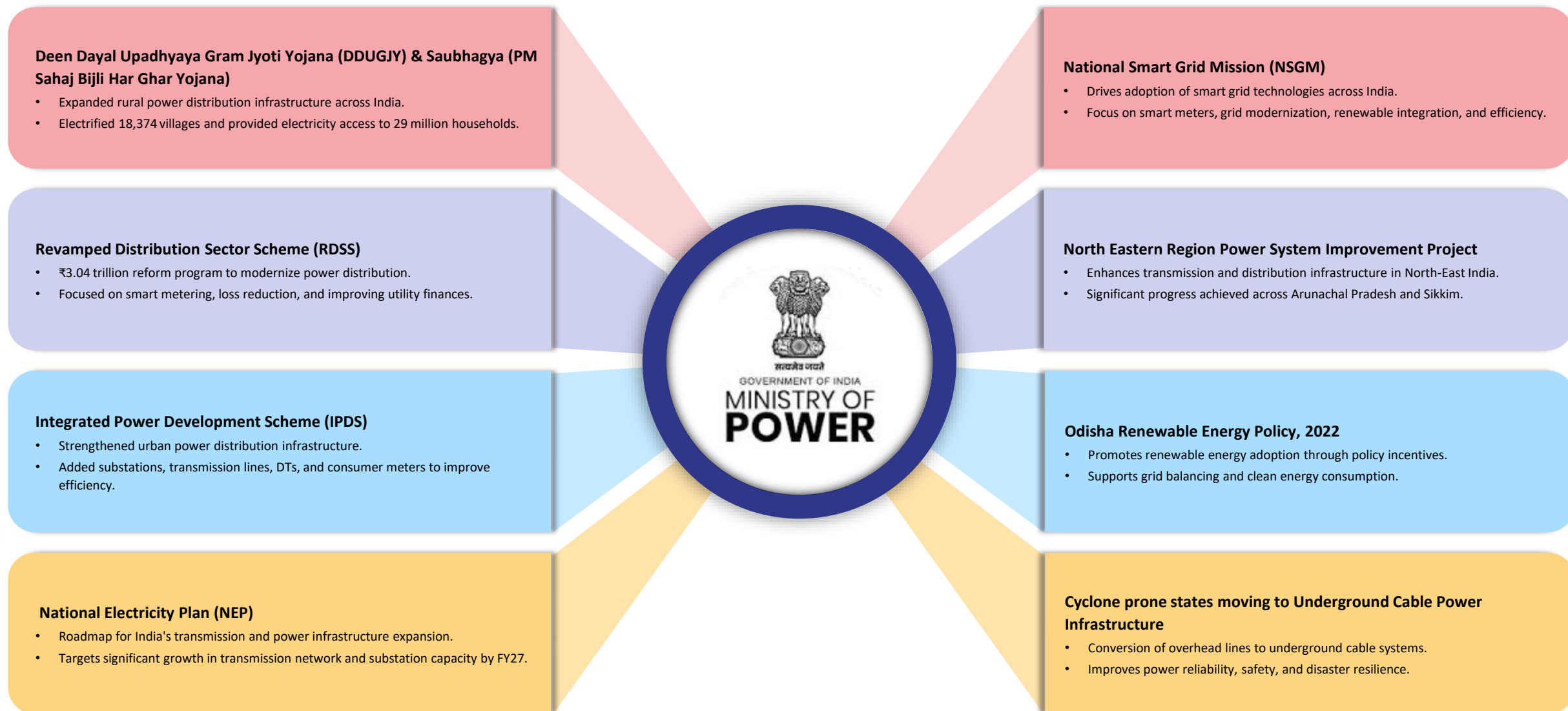


Increasing focus on **high-voltage** (400 kV and 765 kV) lines and **HTLS** conductors for efficient power transmission



Rising adoption of **reconductoring** using **HTLS** conductors to **enhance capacity** and **reduce environmental impact**

Key Government Reforms & Policies in Power Transmission & Distribution



Manufacturing Process



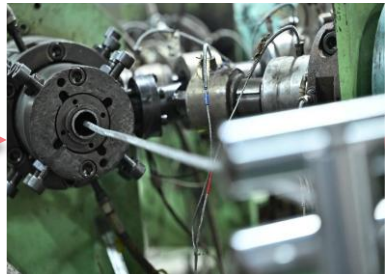
Rolling Mill



Wire Drawing



Multi-stranding



Insulation



Laid-up Core



Inner Sheath



Armouring



Outer Sheath



QC Testing



Final Dispatch